



As specialists in CISI qualifications, we offer our clients and delegates the best opportunities for examination success.

Our record of significantly higher than average success rates, small class sizes and dedicated, expert tutors committed to providing first class support, make our programmes excellent value.

### What is the Certificate in Private Client Investment Advice and Management (PCIAM) Qualification and who should take it?

It is a QCF level 6 qualification. It demonstrates a high level of competence in developing investment portfolios for clients. It is ideal for those investment managers and advisers who wish to deal with more sophisticated client scenarios.

It is comprised of one 3-hour narrative exam. The exam aims to:

- Develop a broad understanding of the principles of private client investment within the current regulatory environment
- Identify the investment requirements of clients from the relevant information available
- Select suitable products available to meet clients' needs
- Demonstrate the ability to communicate conclusions to a client in an appropriate manner
- Ensure that students develop the skills to maintain their competence and knowledge.
- The PCIAM exam is also an entry point towards the CISI's Chartered Wealth Manager (QCF Level 7 qualification)

### Why choose to study with us

- We have an excellent success rate
- We are results driven and provide unrivalled support to our clients
- We limit our class sizes to a maximum of 12 delegates
- Our face to face and online support materials are interactive, creative and focussed closely on examination success
- We provide 24/7 direct tutor access throughout the course and right up to exam day
- When delegates are sponsored by their company, we keep L&D managers continually updated with progress
- We pride ourselves on being the most flexible provider, offering a range of quality study options
- If you study for an exam with us, you'll feel like we're taking the exam with you!

You must meet the CISI entry requirements to achieve the award. Details on the CISI website.

'There's no one better than Cris Glasgow when there's a financial exam crisis looming on the horizon'

*Randal Dunluce, Partner – Sarasin and partners*

## Choose how you wish to study

Support option	What is included?	Locations	Price
Combined course - Offers the highest chance of success. Following an initial 2-day tutor led workshop highlighting key learning areas, you will be supported by online materials and exercises leading up to a final two day tutor led revision course covering exam technique and revision of key syllabus areas.	2 x 2 day tutor led workshops 24/7 access to tutor support and further comprehensive online learning and revision activities	Liverpool London	£950 plus VAT
Revision course – Offers a high chance of exam success on the basis that candidates have completed self study of the syllabus prior to attendance on the 2 day tutor led revision course covering exam technique and revision of key syllabus areas.	1 x 2 day tutor led workshop 24/7 access to tutor support from the course up to the exam	Liverpool London	£450 plus VAT
Mock exam only	Exam is emailed to you and marked with detailed feedback	N/A	£125 plus VAT
Email support only	24/7 email access to a tutor	N/A	£50 per month plus VAT
One-to-one support	Support from a tutor as agreed to meet individual needs	By arrangement	£90 per hour plus VAT

CISI fees, exam entrance and course book are not included. Courses are subject to minimum numbers. Other locations can be arranged, subject to sufficient demand.

## What do people say about us?

‘Cris tutored me through the CISI Wealth Management program and under his guidance I passed all three modules on first attempt. His advice and tutoring were invaluable, and he made himself available to answer questions and help out at all times of day. His customised questions and detailed answers were particularly useful. Thanks Cris, I’m sure I couldn’t have done it without you’

*Samuel Taylor Investment Manager, Smith & Williamson*

‘I am glad that Crispin was my tutor for the final two modules of the CISI Chartered Wealth Manager qualification. He is knowledgeable, has an excellent eye for detail and is quick to respond to queries. Most importantly I found him patient and always willing to personalise his approach.’

*Christopher Dowling, MCSI - Investment Management at Rathbones*

**COURSE DATES ARE LISTED ON OUR WEBSITE [GLASCOW.CO.UK/COURSES](http://GLASCOW.CO.UK/COURSES).**

**Email us at [info@glasgow.co.uk](mailto:info@glasgow.co.uk) or Call us on 0203 292 9229**